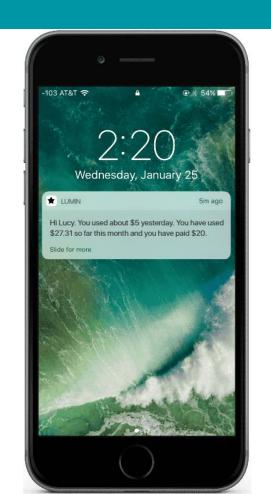


- A customer engagement platform that is:
  - Focused on removing friction around existing program uptake.
  - Universal, low-cost delivery via push notifications/SMS tied to mobile messaging applications.
  - Modular and customizable.
  - Able to integrate with utility incentive program offerings, utility marketplaces, CARE programs, and billing systems.
  - Able to connect to available accessibility services.
  - Able to provide real time metrics on customer interest and activity available to a number of customizable channels (email, phone, push notification, SMS, reports).



## LUTTIT Human Centered Design

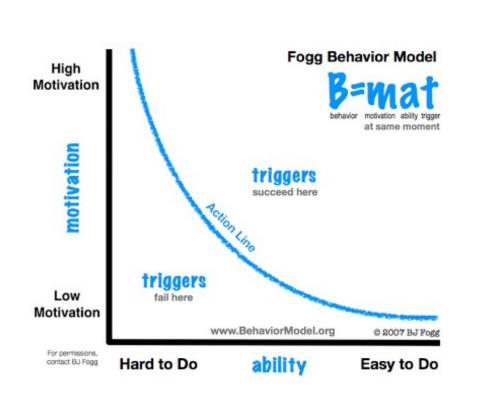




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## LUMIN

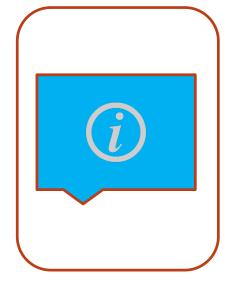
## BJ Fogg's Behavior Model











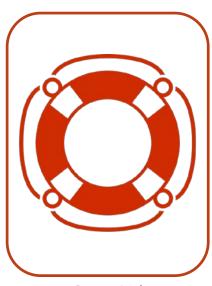
Bill Forecast & Update

Simple notifications that are contextual and easily actionable



Flexible Payment

Mobile payments that enable quick bill payment, donations, and marketplace purchases



Spot Aid

Instantly be checked for eligibility of and be connected to available subsidy programs

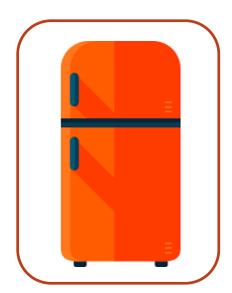






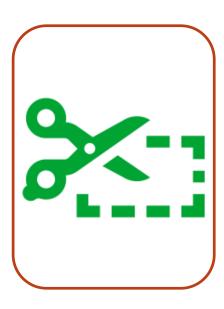
Goal Setting & Giving Back

Exceed a savings goal and donate your savings to your favorite charity or a Lumin member in need



Appliance Diagnosis

Send a photo of your appliance nameplate and Lumin will tell you how much it costs to run



Program Match

Get matched to incentive programs based on your profile and energy use







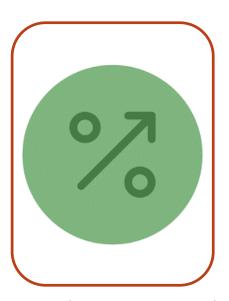
Arrears Management

Improved access to programs translate to lower arrears and collection costs



Lower Utility Program Cost

Connect multiple services to customers for lower cost of acquisition



Better Utility Program Uptake

Get and track results in real time, increasing conversion



Kevin Dick

kdick@mylumin.com

https://mylumin.com

Delta Institute delta institute

kdick@delta-institute.org

773.354.6085

