#### Who we are

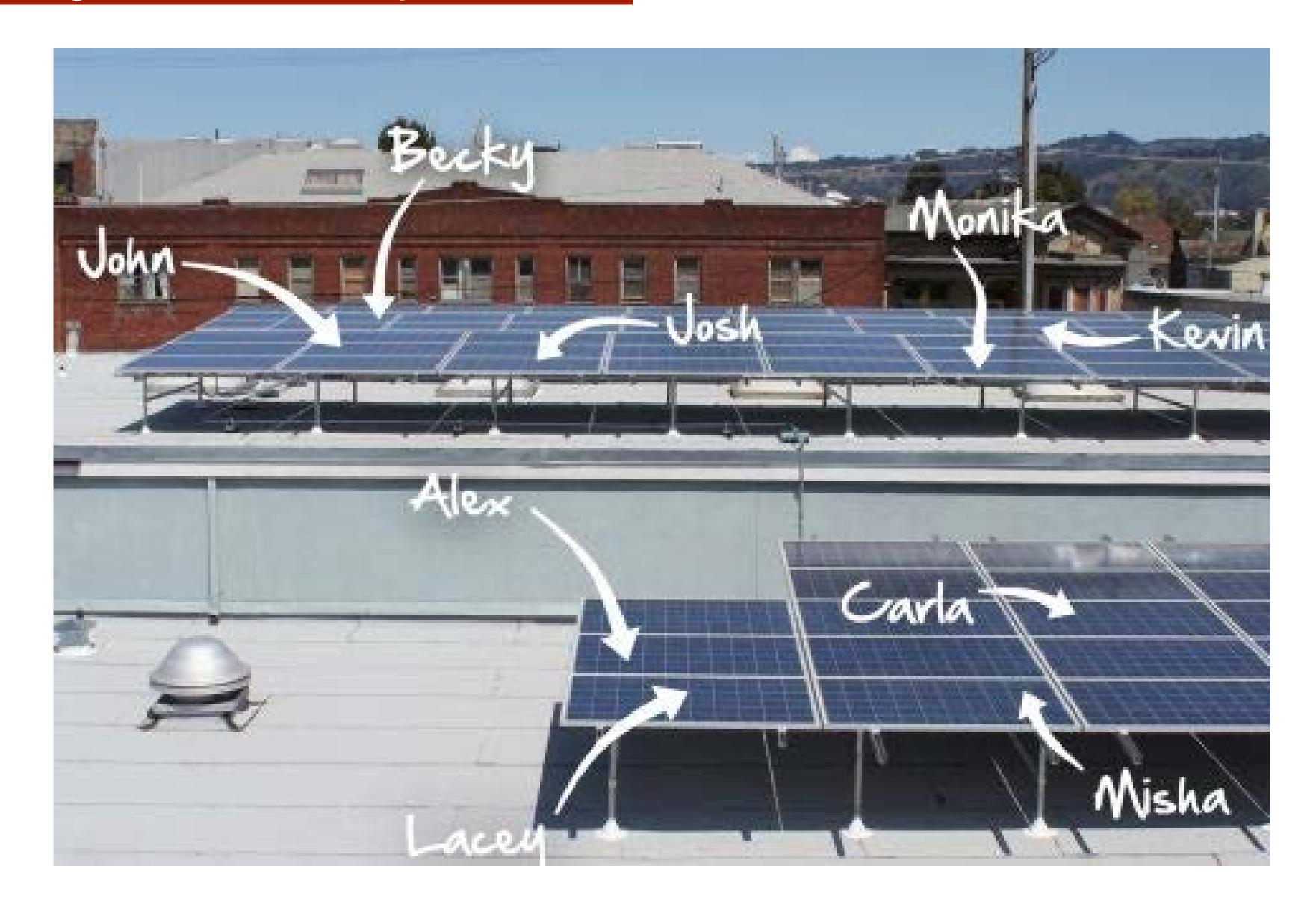
- PowerMarket provides community solar software and managed services
- Founded in 2014, based out of the Urban Future Lab in Downtown Brooklyn
- 100% Employee Owned
- DoE SBIR Award Phase II recipients

We're using software to unlock the potential of

Community Solar



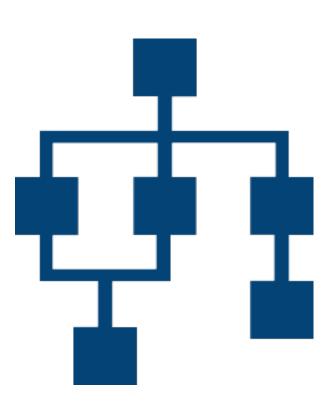
# Community Solar (Simplified)



# 3 Industry Challenges







Project Management

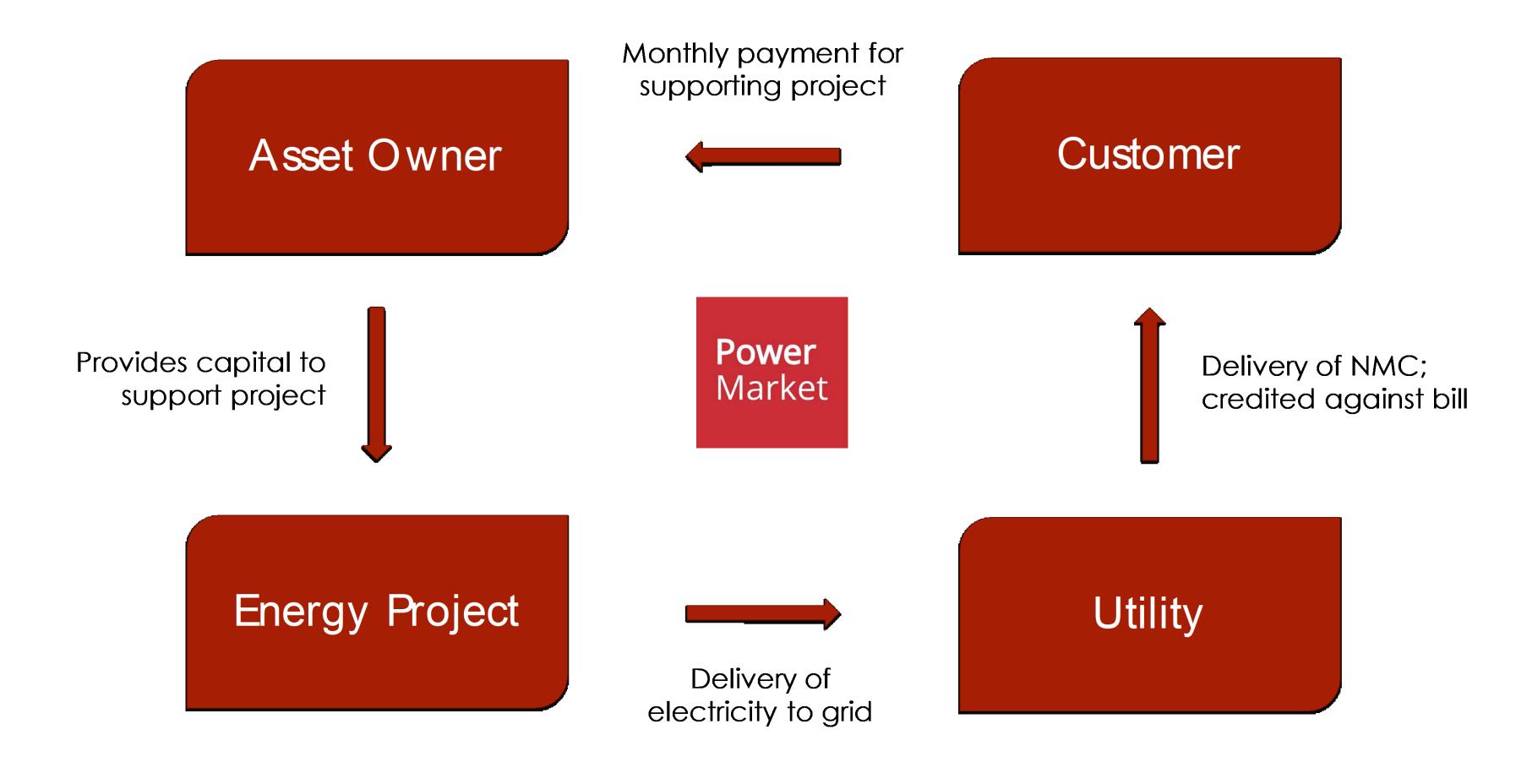
Customer Billing

Customer Acquisition

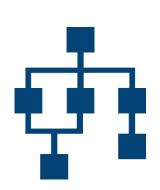
## Customer Management & Billing



#### Data Exchanges



### Customer Acquisition

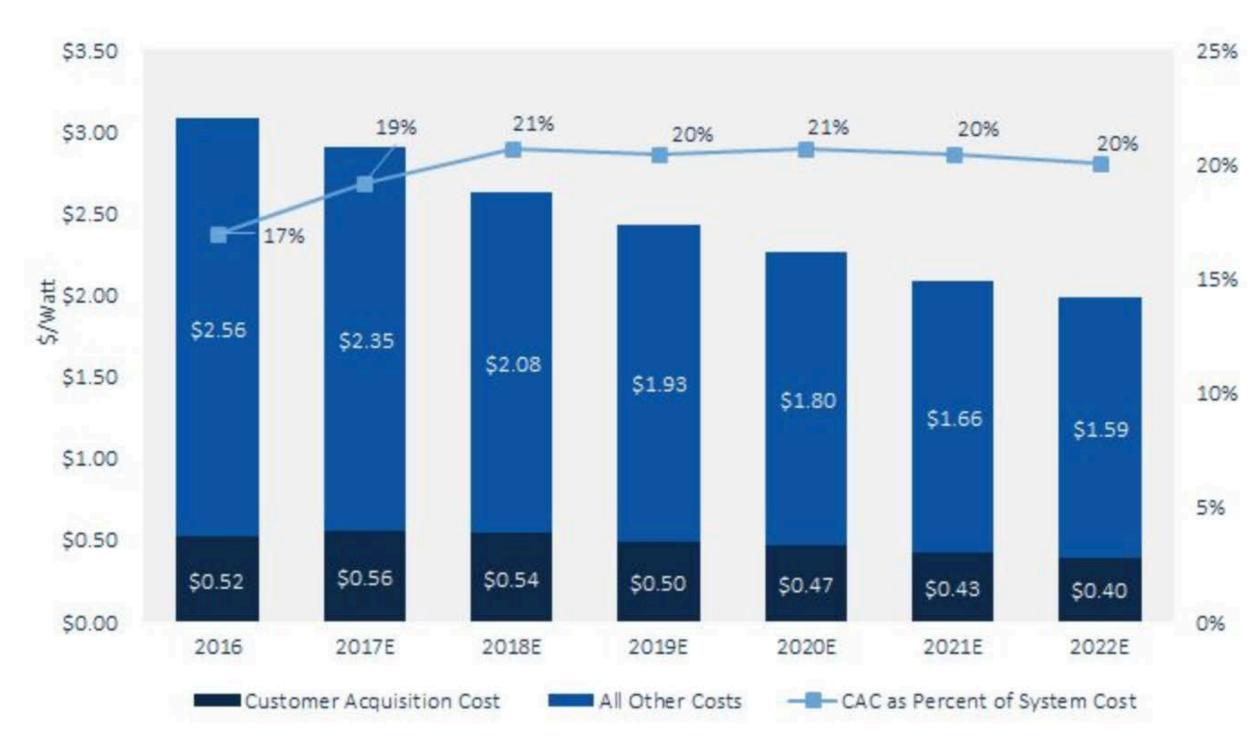


#### Hurdles

- Physical (Residential) vs virtual (Community) product
- Arduous contract terms

How do we change the status quo?

- Digital paradigm
- Educational campaigns
- Establish trust through local organizations



Greentech Media, 2016

### Questions or more information...

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